

6th Annual Training Conference

A Time To Build:

Counseling in Uncertain Times



April 14 - 16, 2008
The Speedway Club
@ Lowe's Motor Speedway
5555 Concord Parkway South
Concord, NC

Co-Hosts:
The Association of Housing Counselors



TRAINING SCHEDULE

Monday, April 14 - 1:00 p.m. – 5:00 p. m.

12:15 p.m. Registration & Pre-Conference

1:00 p.m. Welcome, Overview and Case Studies

2:00 p.m. What's Next – After Certification – This workshop is designed for those new to semi-experienced housing counselors with less than two years in their position. We will have training in case management, file maintenance, loan pre-qualification, how to set-up a homebuyer's education workshop, money management, etc. This pre-conference is **only** for the pre-purchase side of housing counseling. This workshop is limited to the first 45 people to register.

Tuesday, April 15 - 8:30 a.m. – 5:00 p.m.

8:30 a.m. Registration and Breakfast

9:00 a.m. Opening - State of Counseling In Uncertain Times

9:30 a.m. Who Owns My Loan? - This workshop is designed to educate practitioners to understanding how the mortgage industry works. It will take the loan from origination to investors and the many layers in between.

10:45 a.m. Break

11:00 a.m. Case Study Review – Case study will be emailed to all registered participants by April 5.

11:30 a.m. Can This Mind Be Saved? - This workshop is designed to help practitioners balance themselves between working with cases and protecting themselves from being over worked, over involved and over their heads in issues that are not part of the counseling process.

12:30 p.m. Lunch **Comments and Update from the Department of HUD
Carol Jones, Operations Specialist**

Keynote Speaker: TBA

2:15 p.m. FHASecure – This workshop is designed to bring a better understanding of how this product works, which lenders are participating in the product and when is the best situation to use it with your homeowner.

3:30 p.m. Break

3:40 p.m. Breakout 1: My Will or Yours – Managing Your Counseling Session
Breakout 2: Financial Literacy and Money Management

4:30 p.m. Breakout 1: My Will or Yours – Managing Your Counseling Time
Breakout 2: TBA

Wednesday, April 16 - 9:00 am - Noon

8:30 a.m. Breakfast

9:00 a.m. Can I Get A Loan? - This extensive panel will include loan officers from banks, credit unions and mortgage brokerages that will provide updates and comments what lenders are currently looking for to get a loan in this current mortgage market.

Training will be held Classroom Style – Maximum Capacity 135

REGISTRATION FORM

Name:			
Agency:			
Position Title:			
Address:			
Phone:		Fax:	
Email Address:			
# of years counseling:			

Please enroll me in:

	Before 3/20	Before 3/20 (3 or more from the same organization*)	Starting 3/21	Starting 3/21 (3 or more from the same organization*)
Monday Pre-conference Only**	\$40.00	\$35.00	\$45.00	\$40.00
Tuesday & Wednesday	\$110.00	\$95.00	\$125.00	\$107.00
Price for all three days	\$150.00	\$130.00	\$170.00	\$147.00
Total Payment Included				

** If using the group discount please include all registrations together.*

** If you are registering for the Pre-Conference to receive the materials for the training Prosperity must receive your registration and payment by no later than **April 5**. Please include your email address.

Method of Payment:

Payment by check must accompany registration:

Make check payable to:
Prosperity Unlimited, Inc.
P. O. Box 1095
Concord, NC 28026-1095
Phone: (704) 933-7405 website: www.prosperitycdc.org

RESERVATION OF RIGHTS

We reserve the rights to substitute instructors or change conference schedule. This training conference is brought to you by Prosperity Unlimited, Inc. and The Association of Housing Counselors. Up to 13 continuing education credits will be given.

REFUNDS & CANCELLATIONS

Fee will be refunded @ 80% if the cancellation is received by April 1st. There will be no refunds after that time but substitutions may be made at any time at no additional cost.

Hotel Accommodations



Group Code: Prosperity Unlimited or PUI

Hotel	Phone Number	Cost	# of Rooms	Free Internet	Register by:
Comfort Suites	(704) 979-3800	\$89.99	25	X	3/31
Holiday Inn Express	(704) 979-7900	\$99.95	50	X	3/31
Newly Added					
Wingate	(704) 979-1300	\$94.00	50	X	3/28
Hampton Inn	(704) 979-5600	\$109.00	25	X	3/31

Check for other hotels in the Concord Mills Area
at Exit 49 - Speedway Blvd/Concord Mills Mall off I-85 in Concord, NC.

Comfort Suites: 7800 Gateway Lane, NW; Concord, NC 28027

- A Complimentary Deluxe Full Breakfast
- Fully Equipped Fitness Center
- Large Heated Indoor Pool
- Self Service Business Center
- Wireless Internet
- Some with fully functioning Kitchens all w/Refrigerators and Microwaves

Holiday Inn Express: 7772 Gateway Lane NW, Concord, NC 28027

- Full Service
- Refrigerators and Microwaves
- Reception During Evening Hours
- Free Wireless Internet

Wingate: 7841 Gateway Lane NW; Concord, NC 28027

- Complimentary Expanded Continental Breakfast
- Free Wireless

Hampton Inn: 9850 Weddington Road Ext., Concord, NC 28027

- Deluxe Breakfast w/Hot Items
- Free Internet
- Monday – Thursday – Evening Receptions